

# INSPIRING WATER ENTREPRENEURSHIP IN TIGRAY (IWET)



EINDRAPPORTAGE OVER 2017

28-02-2018

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## Projectvorderingen

In december 2017 ontving u van ons een tussentijdse projectupdate over iWET. Graag sturen we u, nu het eerste half jaar van het project erop zit, de definitieve resultaten over deze periode. Dit betreft de inceptiefase van juni tot en met september 2017 en het eerste kwartaal van de implementatiefase van oktober tot en met december 2017. We zijn blij te kunnen melden dat de resultaten naar tevredenheid zijn en dat het project geheel volgens schema verloopt.

De inceptiefase stond in het teken van teamsamenstelling en het aannemen van personeel. Daarnaast is de baseline studie uitgevoerd, is er een marktstudie gedaan en is het system change framework opgesteld, zoals met u is gedeeld. Op 12 oktober was de officiële launch van het project.

In het eerste kwartaal van de implementatiefase zijn er veel voorbereidende activiteiten afgerond zoals de projectregistratie in Ethiopië en de selectie van deelnemers en personeel. Daarnaast hebben de eerste trainingen plaatsgevonden, zijn de eerste putten geboord en is er gewerkt aan capaciteitsopbouw.

## Reflectie

We zijn tevreden over de projectresultaten uit de eerste projectkwartalen. Alle consortiumpartners tonen hun inzet en die inzet is zichtbaar in de eerste resultaten. U vindt de resultaten uit de verschillende work packages op de volgende pagina's in het results framework. De openstaande targets voor het eerste projectjaar zullen volgens planning tussen januari en juni gerealiseerd worden.

## Overige updates vanuit het project

- In het eerste half jaar zijn er twee auto's aangekocht voor het project, die door de medewerkers gebruikt kunnen worden.
- Op 26 januari is er een steering committee meeting geweest waarbij de verschillende consortiumleden bij elkaar kwamen. De communicatie binnen het team is besproken en de communicatielijnen zijn duidelijk vastgesteld, zodat de onderlinge communicatie goed verloopt.
- Woord en Daad heeft een student als professionele vrijwilliger aangenomen binnen het iWet project. Deze student gaat 4,5 maand in Ethiopië aan de slag om drie dingen op te leveren:
  - \* Een regionale atlas voor Tigray met alle gecombineerde geo-water data;
  - \* Support voor de bedrijven in het monitoren van hun business data, om deze data te kunnen gebruiken in de system change tool;
  - \* Een inventarisatie van monitoring software op functionaliteit van watervoorzieningen .

## Projectbezoek

Cornelis de Schipper (planning, monitoring en evaluatie), Arjen van der Wal (training en coaching manual drilling) en Maarten van den Dool (inhoudelijke project expert) bezoeken alle drie afzonderlijk het project in februari en maart om elk op hun eigen werkgebied te voortgang te bekijken en uitdagingen en kansen door te spreken. Cornelis zal een data-quality assessment uitvoeren en de partners trainen in het monitoren van zuivere data, zodat ze eerlijke resultaten weten te vangen en rapporteren. Arjen van de Wal geeft opnieuw boortraining aan ondernemers. Maarten zal de voortgang op work package vier doorspreken en bekijken. In de volgende rapportage vertellen we graag meer over de uitkomsten van hun bezoek.

- Results Framework—Work Package 2:

#	Indicator	Frequency	Planning Year 1	Q1 & Q2	Comments
2.1.1	# of TVET graduated youngster which are trained in reach up/life skill and are selected to become member of Private Local Service Providers (PLSPs)/drilling teams	Quarterly	60	60	88 youngsters have taken the life skills training and 60 of them were succesful. 24 youngsters were selected for PLSPs and 36 were selected for MDs. The training inspired the participants and created work readiness. In the next quarter the teams receive business plan development training and coaching on-the-job while they start working.
2.1.2	# of trained entrepreneurs of short course training in business development (BDS)	Quarterly	48		
2.1.3	# of PLSPs coached on-the-job	Quarterly	6		
2.2.1	# of trained entrepreneurs of training in drilling techniques	Quarterly	36	36	The training included both theoretical and practical sessions and all trainees were succesfull.
2.3.1	# of trained entrepreneurs of training in repair and maintenance of water systems	Quarterly	24	24	This in-school theoretical and practical training was organized in partnership with Maichew Polytechnic College. A follow-up on-the-job training is ongoing in their respective woredas since december.
2.4.1	# people reached:	Quarterly	47.800		
2.5.1	# of improved drinking-water points repaired by PLSPs (via WASHCO/school/health center)	Quarterly	120		
2.6.1	# of improved drinking-water points constructed by drilling teams (via WASHCO/school/health center)	Quarterly	0		
2.7.1	# of improved production-water points constructed for irrigation purposes	Quarterly	40	16	Starting from september, TWA has drilled 16 manually drilled wells of which 10 were specially drilled for women and 6 for new young farmers with land potential for irrigation. The remaining 24 wells will be dugged in the next quarters to satisfy the demand in the community.
2.8.1	# of improved production-water points repaired for irrigation purposes	Quarterly	120		
2.9.1	# of loans disbursed that can be attributed to the project	Quarterly	6		
2.10.1	# of kebelle and/or woreda staff and kebele administrators trained on timely request for service & community facilitation skills	Quarterly	258	251	To improve the understanding, efficiency and capacity of the local kebelle and woreda staff in support of the PLSPs model, 251 kebele-based water technicians and administrators (97% of what was planned) were given a one day orientation about the objectives, expected results and implementation approaches of the iWET project focusing on the PLSPs business model.
2.11.1	# of new or adapted technologies and models introduced by the innovation platform to PLSPs and beneficiaries	Annually			

- Results Framework—Work Package 3:

#	Indicator	Frequency	Planning Year 1	Q1 & Q2	Comments
3.1.1	# of people sensitized on hygienic behaviour in communities	Quarterly	8.320		
3.1.2	# of people sensitized on hygienic behaviour in schools	Quarterly	7.000		
3.1.3	# of people sensitized on hygienic behaviour in health centers	Quarterly			
3.2.1	# of WASHCO and WASHCO members trained on hygienic and sanitized behavior	Quarterly	156	120	Out of the 156 WASHCOs planned to participate in the training for the 1st year 120 have sent their representatives (chairperson, cashier and caretaker) for the training. The remaining 36 WASHCOs will be trained in the coming months of the year (this also applies to 3.4.1.–3.4.4)
3.2.2		Quarterly	468	360	360 WASHCO members representing these 120 WASHCOs have got the training on scheme management and preventive operation. Maintenance and timely request for maintenance service have also been discussed. The remaining 108 WASHCO members will be trained in the coming months of the year.
3.2.3	# of school leaders trained on hygienic and sanitized behavior	Quarterly	100		
3.2.4	# of health workers trained in hygiene education	Quarterly	48	48	Eight health extension workers from each six target woredas, 48 in total, were selected and trained on sanitation and hygiene education, community facilitation skills, training, learning, facilitation of dialogue, conflict management and the WASH implementation plan.
3.3.1	# of water offices staff trained on water quality surveillance and dis-infection	Quarterly	24		
3.4.1	# of WASHCOs trained in technical maintenance/repair and water scheme management	Quarterly	156	120	WASHCO members are expected to make minor repairs of their water systems and 120 caretakers out of 156 were trained on names of some of the basic parts, preventive operation and maintenance and request for help when things go beyond their capacity.
3.4.2	# of WASHCOs trained in business skills and administration	Quarterly	156	120	In the process of capacitating WASHCOs, proper planning, managing people, and skills of facilitation are important. Therefore, training has been given to 120 WASHCOs on scheme management.
3.4.3	# of WASHCO cashers trained in record keeping and inventory management	Quarterly	156	120	Out of 156 members of the WASHCOS, 120 members have also been trained on planning, book keeping/recording, budgeting and saving so that they will be financially sustainable to run their water systems.
3.4.4	# of leaders WASHCOs trained in leadership	Quarterly	156	120	Leadership skills play a vital role in bringing the local community together. Therefore, 120 leaders of WASHCOs were trained on leadership skills.
3.5.1	# of woreda water office staff trained on the use of logbook software for monitoring and started generating reports	Quarterly	12		
3.6.1	# of drilled wells or maintained water systems for schools	Quarterly	20		
3.7.1	# of drilled wells or maintained water systems for health centers	Quarterly	5		

- Results Framework—Work Package 4:

#	Indicator	Frequency	Planning Year 1	Q1 & Q2	Comments
4.1.1	# of farmers trained in 'farming as a business'	Quarterly	24		
4.1.2	# of farmers trained in business skills		24	29	The training has been provided in the North-western cluster for 29 farmers out of which six were female. The sessions are also used as an experience to replicate it in other clusters.
4.2.1	# of model farmers trained on awareness raising	Quarterly	25	41	After the preparatory works of selecting farmers through developing criteria, plot identification and finding trainers in consultation with government bodies, 41 model farmers have been trained on awareness raising about irrigation and farming as a business.
4.3.1	# of farmers trained in irrigation techniques	Quarterly	60	55	Farmer training on irrigation techniques have been provided to 55 farmers who are ready to start irrigation by manual drilling from November 2017. The plan was to train 60 farmers, so 92 percent of the plan has been achieved.
4.4.1	# of lead farmers trained in management and negotiation	Quarterly			
4.5.1	# of farmer groups with a market strategy plan	Quarterly			
4.6.1	# of farmers trained in good agricultural practices	Quarterly	24	30	Farmer training on high value crop production and crop protection have been planned for 24 farmers and provided to 30 participants.
4.7.1	# financial products disbursed to farmers that can be attributed to the project	Quarterly	90		
4.8.1	# of demonstration plots	Quarterly	5		
4.8.2	# of exchange visits for farmers facilitated		34		
4.8.3	# of sensitized farmers about irrigation opportunities		450		
4.9.1	# of agricultural office staff trained in high value crop management and marketing				
4.10.1	# active value chain platforms		1		



'Sludging training' voor de manual drillers



Trainingsessie voor de modelboeren



'On the Job' training voor de Private Local Service Providers (PLSP's)



WASHCO training sessie over leiderschap en (financieel) management

## Budget

Onderstaand vindt u de financiële gegevens vanuit de eerste twee projectkwartalen.

Omschrijving	Budget jaar 1	Realisatie juni–december 2017	Nog te besteden
<b>Working Package 2</b>			
Technische trainingen voor bedrijven en boeren	€ 462.782	€ 182.243	€ 280.539
Training & Coaching van manual drilling teams en trainees	€ 30.842	€ 6.484	€ 24.359
<b>Working Package 3</b>			
Toegang tot water creëren in 12 districten	€ 104.001	€ 21.900	€ 82.101
Hygiëne, voorlichting & onderwijs en social marketing	€ 110.070	€ 40.610	€ 69.460
<b>Working Package 4</b>			
Training in agribusiness, irrigatie en groenteproductie voor 1000 boeren	€ 68.077	€ 31.926	€ 36.151
Waardeketen ontwikkeling & sector organisatie (water&agri)	€ 60.753	€ 28.596	€ 32.157
Expertise-inbreng en netwerken	€ 41.826	€ 15.588	€ 26.238
Koersrisico	€ 4.183	€ 1.559	€ 2.624
Projectmanagement	€ 72.696	€ 35.957	€ 36.739
<b>Subtotaal</b>	<b>€ 955.231</b>	<b>€ 364.862</b>	<b>€ 590.369</b>
Overhead Woord en Daad 7,5% 1	€ 77.451	€ 29.583	€ 47.868
<b>Totaal bedrag</b>	<b>€ 1.032.682</b>	<b>€ 394.445</b>	<b>€ 638.237</b>
Bijdrage uit eigen reserves Woord en Daad 2	€ 132.682	€ 50.679	€ 82.003
<b>Totaal budget</b>	<b>€ 900.000</b>	<b>€ 343.766</b>	<b>€ 556.234</b>

1 Voor de kosten die wij maken voor communicatie/fondsenwerving, kantoor en overige zaken berekenen wij een opslag van 7,5%.

2 Voor het dekken van alle integrale kosten draagt Woord en Daad bij uit de algemene reserve; conform afspraken wordt hiervoor geen additionele fondswerving ingezet.

## Reflectie op de financiën

In de financiële cijfers ziet u dat de uitgaven in de eerste twee kwartalen relatief laag lagen. Dit komt met name doordat er tijdens de inceptiefase nog weinig kosten zijn gemaakt, de eerste uitgaven kwamen pas toen de implementatie startte in oktober. Zoals de meeste activiteiten tussen januari en juni 2018 zullen plaatsvinden, geldt dit ook voor de resterende uitgaven.